

Communicate with Clarity & Conviction

In this two-day workshop, you will learn how to do all this and more:

- Establish your communication intention: No more conversations where you lose focus and become a part of the other person's agenda. I will show you how to keep your eye on the target.
- Modify your approach to adapt to changing circumstances: The art of communication is navigating the unknown. I will show you how to be comfortable with not knowing all of the parameters.
- Present your message with clarity and conviction: Even if you don't have all of the information, you can be seen as the expert. I will show you how to build your credibility.
- Listen with the intent to understand: You can understand without losing your identity. I will show you how to have empathy.
- Acknowledge and move forward: You can't discuss options and alternatives until the other person genuinely feels heard. I will show you how to tune in to what is important.
- Move a resistant audience to one that is more receptive to change: Resistance is an indirect response to feeling vulnerable, uncertain, or not in control. I will show you how to not take resistant behaviour as a personal attack and instead find out what will move them.
- Engage and build relationships: There is meaning beyond words. That is where the connection lies. I will show you how to engage with the right questions.